

GIFA



INDONESIA

**11-14 SEPTEMBER
JAKARTA
INDONESIA** **2024**

GIFA **METEC**

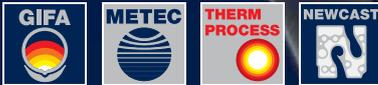
2nd International Foundry
Trade Fair and Forum
for Indonesia

2nd International Metallurgical
Trade Fair and Forum
for Indonesia

METEC



INDONESIA



powered by
The Bright World of Metals

Co-located with:

A PAMERINDO INDONESIA TRADE EVENT



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Messe
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Asia

THE BRIGHT WORLD OF METALS SHINES ON INDONESIA

GIFA and METEC Indonesia will be back again on 11-14 September 2024 at JIEXPO Kemayoran, Jakarta.

For international companies from the foundry and metallurgy industries looking to expand their footprint into the dynamic markets of Indonesia, GIFA and METEC Indonesia offer the ideal business and networking platform.

In 2023, GIFA and METEC Indonesia were successfully held with the participation of 218 exhibiting companies, utilizing an area of 4,000 sqm. As the country embraces the 'Making Indonesia 4.0' industrial revolution roadmap to revitalize the manufacturing sector, these shows serve as a platform to build business relationships among key players and grow their businesses.

GIFA and METEC Indonesia will bring together advanced metal processing, foundry and casting technologies, fabrication, and metallurgy solutions to the domestic market, thus opening up Indonesia's metal markets to global sales channels.

Jointly organized by Messe Düsseldorf Asia and Pamerindo Indonesia, part of Informa Markets, the two trade fairs will co-locate with the 22nd edition of Mining Indonesia, providing a synergistic platform representing the supply chain for foundry technology, metallurgy, metalworking, industrial furnaces to die casting.



WHY YOU SHOULD EXHIBIT



BOOK YOUR SPACE NOW!

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WHY INDONESIA IS THE RIGHT MARKET TO GROW YOUR BUSINESS:

Among the 10 national priority strategies set out by the Indonesian Government that will support the transformation of its metal industries:

Controlling the export of raw materials and energy resources

Developing industrial facilities

Developing the green industry

Developing the upstream and intermediate industry based on natural resources

Establishing Industrial Development

Improving industrial technology and the quality of industrial human resources

Increasing international cooperation

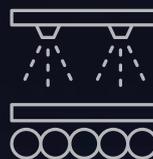
- A target of 54 smelter facilities to be set up and in operation by 2024; 4 copper, iron, lead, and zinc smelters, 29 nickel smelters, 9 bauxite smelters, and 2 manganese smelters.
- Its metal sector is an influential socio-economic market driver. Top contributing sectors to Indonesia's GDP over the past few years include: Manufacturing – Wholesale and retail trade, repair of motor vehicles and motorcycles – Construction – Mining and quarrying – plus many others that are the targeted application sectors for metal businesses.
- Indonesia is home to ASEAN's largest market for two and four-wheel vehicles and the second-largest motor vehicle producer. The country's automotive market will expand with the rise of the EV industry which has begun domestic production in 2022 and is targeted to export 200,000 electric cars by 2025.
- Indonesia is a major producer of nickel in the global market and has many mines of other minerals besides nickel, such as copper, bauxite, iron ore, coal, and gold.



INDONESIA – A RESILIENT MARKET WITH STRONG GOVERNMENT INITIATIVES TO SUPPORT INDUSTRY GROWTH

- The government's infrastructure drive and 'Making Indonesia 4.0' plan are set to benefit the metal industry in terms of increased input demand for national developmental projects.
- Strong government push to reduce cheap foreign imports to make it easier for domestic steel producers to compete for market share with new technology adoption.
- Indonesia's nickel strategy is part of the country's commodity-led development strategy. The country's general approach towards "resource nationalism" is guided by the 2009 Mineral and Coal Mining Law (Law No. 4/2009).
- As steel and battery-related nickel products are quite different and generally require different metal raw materials, manufacturing processes, and plants, local players are sourcing new technologies to support both manufacturing needs.
- Indonesia's steel consumption is expected to reach 22.7m tonnes in 2024, which marks an increase of more than 50% over 2018, according to figures from the Indonesian Iron and Steel Industry Association.
- The country would need to add 10 million tonnes per year of domestic crude steel capacity by 2025 to achieve this goal – possible with the establishment of new blast furnaces or new electric arc furnaces, at a projected annual growth rate of 8-9% per year.

UNCOVER BUSINESS OPPORTUNITIES IN THE DYNAMIC MARKETS OF INDONESIA



GIFA EXHIBIT PROFILE

- Foundry Plants and Installations, Planning, Construction, Engineering
- Melting Shop
- Refractories Technology
- Metallic Charge Materials
- Moulding and Core Making
- Moulding Sands
- Moulding Sands Preparation and Sand Reclamation
- Moulding Auxiliaries
- Gating and Feeding
- Casting Machines and Puring Equipment
- Knock-Out, Fettling and Finishing
- Surface Treatment
- Welding and Cutting
- Heat Treating and Drying Furnaces
- Transportation and Storage
- Manipulation
- Pattern and Die Making
- Control Systems
- Measurement and Test Technology
- Compressed-Air Technology
- Exhaust and Ventilation Technology
- Environmental Protection and Waste Removal
- Industrial Safety and Ergonomics
- Information Processing
- Additive Manufacturing
- Consulting, Design, Service and Engineering
- Technical Publications, Technical Periodicals, Associations
- Training, Further Education

METEC EXHIBIT PROFILE

- Plant and Equipment for Processing Prime and Raw Materials
- Plant and Equipment for Iron Making
- Plant and Equipment for Steel Making
- Plant and Equipment for Non-Ferrous Metal Production
- Plant and Equipment for Casting and Pouring of Molten Steel
- Plant and Equipment for Casting and Pouring of Non-Ferrous Metals
- Plant and Equipment for Shaping of Steel
- Plant and Systems for Shaping of Non-Ferrous Metals
- Plant and Systems for Environmental Protection and Disposal, Gas Purification
- Electrical Engineering and Process Control Technology
- Measurement and Test Technology
- Information Processing
- Miscellaneous Equipment for Metallurgical Plants and Rolling Mills
- Steel Mills
- Steel Products
- Non-Ferrous Metal Works
- Non-Ferrous Products
- Consulting, Design, Service and Engineering
- Technical Publications, Technical Periodicals, Associations
- Training, Further Education
- Raw Materials in the Steel Industry

VISITOR PROFILE

By Nature of Business

- Association
- Consultancy / Design / Engineering Services
- Distributor / Representative
- Government / Regulatory Body
- Manufacturing & Processing (OEM, ODM, CM etc)
- Procurement Service / Sourcing Agent
- Service Provider
- Trader / Importer & Exporter / Wholesaler / Supplier
- Other businesses servicing the metal industry

By Job Function

- Consultant
- IT System / Process Management
- Maintenance / Quality Control
- Production / Manufacturing
- Purchasing / Procurement
- Research & Development
- Sales & Marketing
- Senior Management
- Technical & Engineering
- Other functions related to metal manufacturing processes

By Industry

- Aviation & Aerospace
- Automotive / Transportation
- Automation / Robotics Engineering
- Building / Construction
- Chemical / Petrochemical
- Electrical / Electronic Engineering
- Foundry
- Heating, Ventilation, Air-Conditioning & Refrigeration
- Iron & Steel Production / Ironworks / Steelworks
- IT Network / Telecommunications
- Logistics, Storage & Materials Handling
- Machinery & Equipment Manufacturing
- Mechanical / Precision Engineering
- Metal / Metallurgical & Fabrication / Forging / Metalworking
- Mining
- Non-Ferrous Metal
- Shipbuilding, Offshore & Marine Engineering
- Oil & Gas
- Powder Metal
- Public Utilities
- Power Generation & Solar
- Raw & Auxiliary Materials
- Recycling / Scrap Materials
- Testing, Measurement & Inspection
- Tools, Dies & Moulds Manufacturing
- Other relevant industries requiring metal products and processing processes

WHY YOU SHOULD REJOIN EXHIBITING AT GIFA METEC INDONESIA 2024



GIFA METEC Indonesia represents an entity within the metal casting industry that assumes an exceedingly integral role in our daily lives, which often goes unnoticed. The products derived from the metal casting industry encompass motor vehicles, washing machines, refrigerators, and various heavy-duty equipment, all of which have become inseparable components of contemporary life.

Indonesian Foundry Industries Association (APLINDO) holds high expectations for the GIFA METEC Indonesia event. This event serves as a pivotal platform for all stakeholders, including businesses, vendors, regulatory bodies, and the government sector, to convene and exchange perspectives and ideas in a collective endeavour to develop a competitive metal casting industry.

APLINDO also anticipates that through the meetings conducted during the GIFA METEC Indonesia event, we can collaboratively discuss and support the government's efforts to promote the growth of the metal casting industry. These efforts include resource augmentation, the regulation of raw material imports, and the provision of incentives capable of inspiring the workforce to effectively manage the metal casting industry.



Mr. Iwan Lukito
Vice Chairman of APLINDO
(Indonesian Foundry
Industries Association)



The inaugural GIFA-METEC Indonesia, a specialised trade fair for the foundry and metallurgy sectors, is set to offer a unique platform for industry leaders and experts to connect, explore business opportunities, and share expertise. Organised by MDA in partnership with PT. Pamerindo Indonesia (Informa Markets), this event signifies a significant step in reshaping the exhibition landscape for these sectors in Indonesia. It brings together local and international market leaders and SMEs, with strong support from both local and international participants.

Indonesia's strategic location, dynamic economy, and remarkable growth projections make it a focal point for industry expansion. The demand for innovative solutions, machinery, and technological advancements in foundry and metallurgy in Southeast Asia, particularly in Indonesia, is on the rise. GIFA-METEC Indonesia aims to tap into this potential, serving as a platform for unveiling innovations and fostering international collaboration, innovation, and growth.

Indonesia presents a significant growth area for the global foundry and harnessing higher value from the nation's abundant metal resources, propelling Indonesia into a prime growth realm for global players in these sectors, particularly, Indonesia by the flourishing automotive industry which contributes right now about 4% to the country's national GDP. These compelling dynamics underscore Messe Düsseldorf's strategic engagement with the Indonesian and Southeast Asian markets. In the spirit of cooperation as international trade fair organizers, Messe Düsseldorf and Informa markets will continue to champion innovation of GIFA & METEC Indonesia.



Mr. Gernot Ringling
Managing Director
Messe Düsseldorf Asia

COST OF PARTICIPATION

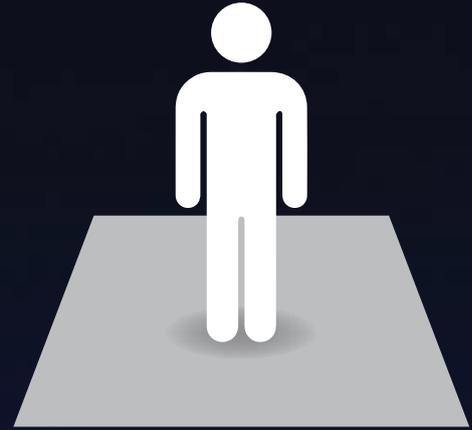
• Space Only

Located in an air-conditioned exhibition hall, this option allows you the flexibility to build your own single-storey stand using your own contractor (with the exception of electrics, water and compressed air which must be ordered from the official contractor). Including entry in catalogue and inclusion in pre-show publicity.

Minimum space size for this option is 18 sqm.

IDR 6,150,000 per sqm / USD 450 per sqm

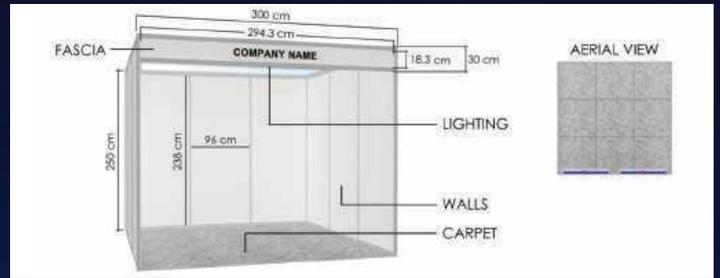
(Prices stated in IDR are exclusive of VAT at 11%, while prices in USD do not include VAT)



• Stand Package

This option includes space rental, walls, carpet, name board and lighting as detailed below.

- Walls** : 2.44m high by 1m wide panels, 3mm thick plywood panels.
- Facia** : 30.5cm high, with exhibitor's name and stand number. Exhibitors are not permitted to place, display materials, symbols, or other items on the fascia.
- Floor** : Needle punch polypropylene carpet laid direct to the floor.
- Lighting** : Fluorescent tubes 1.2m, 40watt, mounted behind fascia.



Size Area (Sqm)	Package Stands Entitlement Item					
	Easy Chair	Lockable Counter	Round Table	Wastepaper Basket	Fluorescent Lamp	Electricity 13amp/220v
9 - 11	2	1	-	1	2	1
12 - 17	3	1	1	1	3	1
18 - 23	5	2	1	1	4	1
24 - 29	6	2	2	2	5	2
30 - 35	8	3	2	2	6	2
36 - 41	8	4	4	2	8	3

Note:

- Minimum size is 3 x 3m = 9m² (Stand Package / Shell Scheme booth)
- Space Only minimum size is 18m².
- Participation cost is subject to 11% PPN (government tax)

IDR 7,150,000 per sqm / USD 525 per sqm

(Prices stated in IDR are exclusive of VAT at 11%, while prices in USD do not include VAT)

**GET IN TOUCH WITH OUR TEAMS
TO EXPLORE YOUR PARTICIPATION OPTIONS.**

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Jointly organized by:

